

## TDF Website Phase 2

### FAQs

#### What is the Tourism Development Fund (TDF)?

TDF is Saudi Arabia's USD 4 Bn fund tasked with enabling private sector tourism investments. By providing financing solutions for investors, TDF aims to drive the development of distinguished tourism projects in various regions of the Kingdom, thus achieving the goals of the National Tourism Strategy which is to raise the tourism sector's contribution from 3% to 10% by 2030 and create 1 million new jobs by 2030.

#### Where does TDF fit within the Saudi tourism ecosystem?

Positioned at the center of the Kingdom's tourism ecosystem, TDF aligns its strategy with the National Tourism Strategy and works closely with the Kingdom's relevant tourism authorities, such as: the Ministry of Tourism, Tourism Development Council and Saudi Tourism Authority.

#### What are the sectors TDF serves?

TDF focuses on **6** sectors within the tourism industry:

- Tourism Destinations and Attractions
- Accommodation
- F&B within Tourist Destinations
- Tourism & Travel Services
- Tourism Experiences & Activities

#### How does TDF serve international and large local investors?

TDF provides tailored funding solutions for large tourism projects. Not only does TDF give you its wholehearted support through a spectrum of products and advisory services, but through TDF, you also benefit from the support of the entire Saudi tourism ecosystem.

#### Which international investors are eligible for TDF's support?

We support all tourism investors. Those that fall under the 'large institutions' category would have revenues in excess of USD 53 Mn (SAR 200 Mn) and funding requirements in excess of USD 80 Mn (SAR 300 Mn).

#### What solutions does TDF provide for international and large local investors, and how can I apply?

International investors can benefit from **7** tailored solutions across debt, equity, and guarantees.

Visit the Full Product/Services Structure section of our website to learn more about our products. If you wish to submit an application, visit the 'Apply Now' section.

#### How does TDF serve small & medium enterprises?

TDF provides a spectrum of products and advisory services, tailored to your financing needs, across all stages of investment planning and funding.

#### Which enterprises fall under the SMEs category?

SMEs are enterprises with a maximum revenue of SAR 200 Mn and maximum funding requirements of SAR 300 Mn.

#### What solutions does TDF provide small & medium enterprises, and how can I apply?

SMEs benefit from **10** products addressing financing gaps across debt, equity, and guarantees.

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